

Dmitri Sunshine

Fractional CIO / Enterprise Architect

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PROFESSIONAL SUMMARY

Founder-operator and enterprise architect with 23+ years of hands-on experience building, scaling, and fixing technology systems. I bring something most fractional executives don't: I've been the person building and running the systems, not just advising on them.

- Built an ERP SaaS platform from scratch and bootstrapped it to ~80 clients across most US states over 14 years; no outside funding, no board
- Ran every business function simultaneously: architecture, development, security, sales, client delivery, and team leadership
- Operated as COO of an early-stage startup, building the technology stack and operational SOPs from zero
- Currently helping growing organizations get their operations dialed in through cybersecurity assessments, real disaster recovery verification, systems integration, and responsible AI implementation

CORE COMPETENCIES

IT Strategy and Technology Roadmaps, Cybersecurity Assessment and Risk Management, Fractional CIO / CISO / COO, Disaster Recovery Planning and Verification, Enterprise Systems Architecture and Design, ERP/CRM Implementation and Customization, Vendor Evaluation and Consolidation, Operational Resilience Architecture, Systems Integration and API Architecture, Privacy and Data Protection (PII, HIPAA), Technology Due Diligence, Responsible AI Governance, Technology Budget Optimization, Data Migration and Validation, Technology Modernization, Cloud Infrastructure and DevOps, Regulatory Compliance Alignment, SOP Development and Process Design

PROFESSIONAL EXPERIENCE

Founder and CEO

Solanasis LLC

February 2026 - Present

Boulder, CO

- Design and deliver packaged service offerings including the Operational Resilience Baseline assessment with regulatory mapping (SEC, FINRA, ABA)
- Run real disaster recovery verification through actual backup restores, not policy document reviews
- Lead cybersecurity assessments, secure data migrations with chain-of-custody documentation, and AI implementation with governance guardrails
- Built the firm as an AI-native operation; we use the same governance practices internally that we recommend to our clients

Founder and CEO

Sage'd Solutions

March 2022 - January 2026

Boulder, CO

- Designed a modern ERP architecture on .NET (Blazor, SQL Server) incorporating every lesson from 14 years of building InReach Solutions
- Built advanced automation capabilities including automatic grant application workflows for nonprofits
- Privacy-first architecture with full data sovereignty controls; users could customize and configure without hiring consultants

Chief Operating Officer

Cohere Network

November 2021 - March 2022

Sedona, AZ / Vilcabamba, Ecuador

- Joined a startup with no technology stack and no SOPs; built both from scratch
- Created operational workflows and team processes that survived my departure (the mark of durable operations)
- Set up project management, sprint methodology, and security frameworks for a distributed international team
- Integrated disconnected systems; supported the Reg CF crowdfunding campaign through funnel architecture and systems integration

Founder and CEO

InReach Solutions

July 2007 - November 2021

Woodstock, GA / Portland, OR

- Built the entire platform from scratch and grew it organically to ~80 clients over 14 years; zero outside funding, fully bootstrapped
- Designed a code-generation framework that let non-technical staff configure complex workflows through a GUI; agencies consistently chose us over Salesforce
- Managed PII-sensitive data (adoption and foster care records) across varying state regulatory requirements for over a decade
- Ran every business function simultaneously: architecture, development, product management, marketing, founder-led sales, client delivery, and support
- Advised agencies on broader technology strategy, infrastructure decisions, and security practices; became their trusted technology partner

Independent Developer and Software Architect

Christian World Adoptions (CWA)

March 2006 - June 2007

Atlanta, GA

- Designed and built the full case management system as a solo architect in a regulated environment handling sensitive PII
- Developed features that competitors told the client were impossible; the client chose my solution over the established players
- Awarded a certificate of recognition by the Kingdom of Cambodia for donating the system to manage international adoption processes

.NET Developer to IT Director

TPS (Transparent Systems Inc)

July 2003 - March 2006

Alpharetta, GA

- Started as a junior .NET full-stack developer at 18 after teaching myself the entire .NET/SQL Server stack
- Promoted to IT Director at 21; took ownership of all technology operations, server infrastructure, and database administration
- Managed an overseas development team while maintaining all in-house servers and databases
- Migrated systems from classic ASP to .NET C# and managed a complete office relocation including all technology infrastructure

TECHNICAL SKILLS

Languages and Frameworks: C#, .NET, Blazor (WASM and Server), ASP.NET, Web API, HTML/CSS/JavaScript, SQL, Python

Databases: SQL Server (20+ years), PostgreSQL, database design and optimization, data migration engineering, DBA operations

Architecture: Enterprise systems design, ERP/CRM architecture, API design, code-generation frameworks, multi-tenant SaaS, microservices

Security and Compliance: Cybersecurity assessment, disaster recovery verification, PII data handling, regulatory alignment (SEC, FINRA, ABA), privacy-first architecture design

AI and Automation: Responsible AI implementation, AI governance frameworks, traceability and logging design, AI-native development workflows

Infrastructure: Cloud deployment (Cloudflare, Azure), server administration, DevOps, CI/CD pipelines

Tools and Platforms: ClickUp, Git, Astro, Brevo, Cal.com, Canva, Xero, Google Workspace

Industries: Child Welfare and Social Services, Nonprofit Operations, Real Estate Technology, Enterprise SaaS, Wealth Management, Corporate Wellness

EDUCATION

Kennesaw State University

Kennesaw, GA

September 2002 - March 2003

Computer Science coursework. Left to pursue a full-time software development career after being recruited into a professional role.

PROFESSIONAL ACTIVITIES

- Writing on LinkedIn and the Solanasis blog about operational resilience, cybersecurity readiness, and AI governance for growing organizations
- Speaker at startup and community-building events
- Building toward intentional co-living communities for purpose-driven entrepreneurs in Boulder, CO